

www.digitalrubix.com/learning

### LEARN DIGITAL MARKETING IN 90 DAYS



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### About the program

More organizations continue to embrace the need for a stronger digital marketing strategy and the demand for digital marketing professionals are at an all time high. Sharpening your skills in this competitive field is a must to give your career a substantial advantage.

This Program in Digital Marketing is designed to help you master the key focus areas in digital marketing, including google PPC & social media marketing. Through this program you will be able to develop a set of in-demand digital marketing skills that can accelerate your career trajectory by helping you deliver outstanding results.

Whether you're looking for a new career in digital marketing or wish to improve your marketability to potential employers, this program is all you need to make you industry-ready. Acquire relevant skills through extensive hands-on practice with a wide range of projects that will enable you to launch and manage your digital marketing campaigns.

Train on the latest digital marketing tools, learn how they work, and how to apply them for maximum results — all through one comprehensive program. At the end of this program, you will work on a live project where you will apply the concepts and skills learned during the program and get all set to solve real-world marketing problems and gaps.



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- 7 Learn about Social Media Marketing

introduce

# ABOUT US

"Ignoring online marketing is like opening a business but not telling anyone."

### **Our Story**

Digital Rubix deals into technological marketing solutions meant to help the businesses in marketing their products to the right customer through mobile & internet, these solutions are customized as per the need of our clients. We are passionate and committed to our goal of delivering the best in the marketing field through creativity, innovation & technically superior products and services delivered with professionalism, dependability and efficiency.

We offer cutting-edge direct marketing and integrated marketing solutions to companies who want to acquire, retain and build relation with customers, distribution and sales channels.

We not only sell products but also provide complete execution support required for a successful marketing activity.

Our customer feedback and experience has enabled us to further impart digital marketing training to learners through rigorous and highly specialized training programs. We focus on latest technologies , platforms and processes that are changing the digital world . With servicing over 800 + clients , our team of professionals is equipped to help learners to achieve their career and business goals.





- Online week end classes
- 100 Hours of applied learning
- Doubt clearing sessions
- Master classes from top Digital Rubix instructors
- Get mentored by industry experts
- Real life projects
- Case studies
- Online Sessions with industry practitioners
- Preparation for Google & FB certification
- Digital Rubix certification

### Program Eligibility Criteria & Application Process

### Who can apply?

- Students
- Working professionals
- Self Employed individuals

### **Talk to an Admissions Counselor**

We have a dedicated team of admissions counselors who are here to guide you in the application process and related matters. They are available to: Address questions related to the application , fee structure & help you better understand the program and answer your questions.

03 | Digital Rubix / Learning Key Features

## PROGRAM

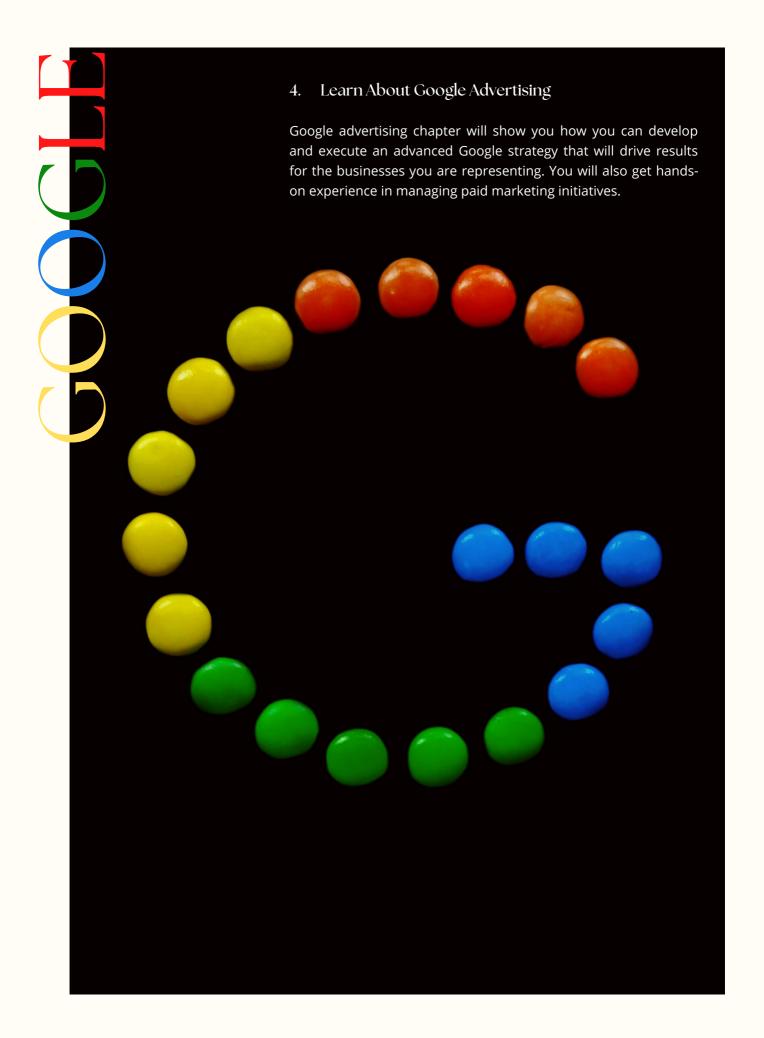


- 1. Introduction to Marketing
- 2. What is Digital Marketing?
- 3. Traditional Marketing V/s Digital Marketing

Digital marketing is generally more cost-effective and can be more targeted, while traditional marketing can be more effective at reaching a larger audience. It's important to consider your budget and target market when deciding which type of marketing to use.

Above given chapters will help you in establishing the links and understanding the differences in traditional and digital marketing formats.

Learners will also be able to understand how & why digital marketing is changing and shaping up the marketing world.





### Key Learning Objectives

- Understand various aspects of pay-per-click advertising
- Learn about multiple search engines and identify the impact of each search engine on a paid campaign
- Choose the appropriate keywords best-suited to fit the advertising model
- Identify various campaign settings and the pricing models involved in PPC

Chapter 01 - Introduction to Google PPC

Chapter 02 - How search engine functions

Chapter 03 - Search Ads and Keyword Targeting

**Chapter 04 –** Increasing Reach with Display Networks

**Chapter 05 -** How to reach your desired target audience

Chapter 06 - Marketing Goals & objectives from Google PPC campaign

**Chapter 07 - Reporting and Tracking** 

Chapter 08 - Psychology of Search

Chapter 09 - Game of Keywords

Chapter 10 - Negative Keywords and Managing Search Terms

**Chapter 11 -** How to do Keyword Research

Chapter 12 - Creating performing Ads

Chapter 13 - Advanced Ad Features

Chapter 14 - Ad Testing

Chapter 15 - Ad Extensions

**Chapter 16 -** Campaign Types, Budget, and Reach

**Chapter 17 -** Location and Language Targeting

**Chapter 18 -** Introduction to Audience Types

**Chapter 19 –** How to Segment Data and Create Lists

Chapter 20 - Using Audience Lists to Reach Customers

Chapter 21 - Introduction to the Display Network

Chapter 22 - Display Targeting Options

Chapter 23 - Display Ad Formats

Chapter 24 - Bidding strategy

Chapter 25 - How to create Ad groups & Ad copies

Chapter 26 - Quality Score Diagnosis

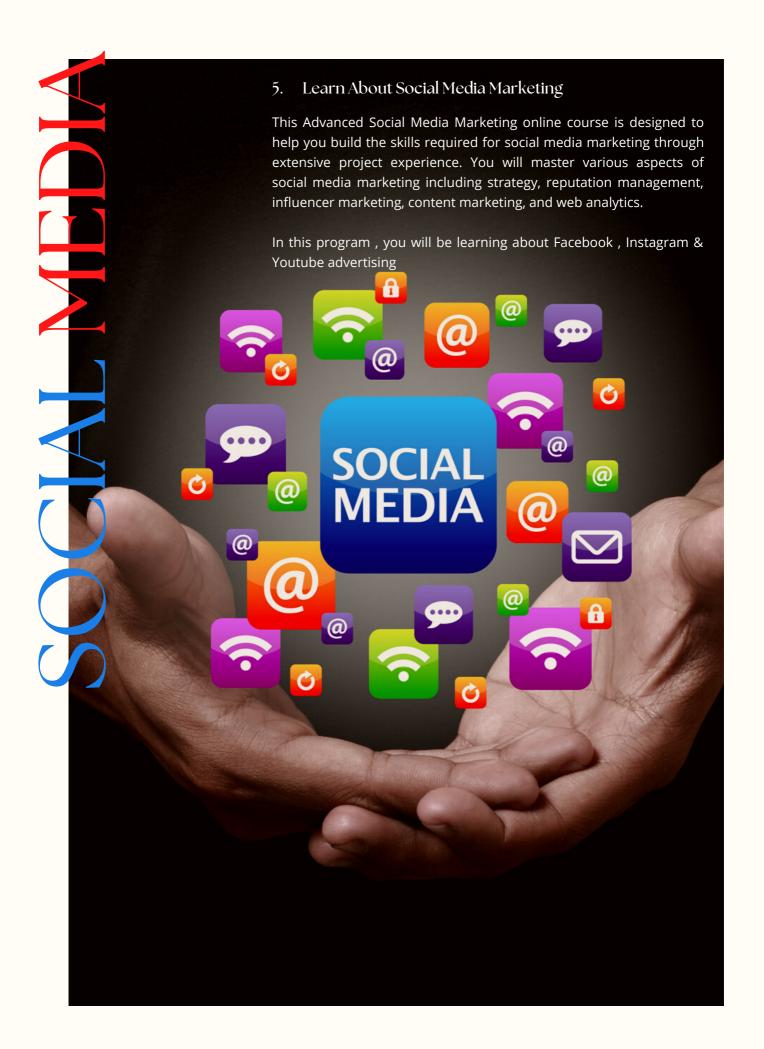
**Chapter 27 - Creating Your Account** 

Chapter 28 - Managing Your Account

Chapter 29 - Shopping and Video Campaigns

Chapter 30 - Automation and Other Tools

**Chapter 31 –** Work on live projects





### Key Learning Objectives

- Learn foundational and advanced social media marketing strategies
- Learning about Facebook , Instagram & Youtube advertising
- Post designing through canva
- Understand multiple ways to promote your business using social media marketing
- Build your own social media marketing channels and campaign
- Creation & implementation of effective social media marketing

Chapter 01 - Introduction to Social Media (Facebook, Instagram & Youtube)

Chapter 02 - Social Media Management Tools

Chapter 03 - Social Media Strategy and Planning

Chapter 04 - Social Media Channel Management

Chapter 05 - Social Media Measurement and Reporting

**Chapter 06 –** Social Advertising

Chapter 07 - Visual Social Media

**Chapter 08 –** Understanding and Sparking Social Sharing

**Chapter 09 –** Influencer Marketing and Online Reputation Management

**Chapter 10 –** Importance of Reels

Chapter 11 - Introduction to Canva

**Chapter 12 -** How to create posts

**Chapter 13 –** How to create reels

Chapter 14 - How to create videos

**Chapter 15 -** Content creation strategies

Chapter 16 - How to run paid campaigns

**Chapter 17 -** How to increase likes & followers

Chapter 18 - Work on live projects



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